

# Rohan Rajesh

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## EDUCATION

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**WASHINGTON UNIVERSITY IN ST. LOUIS, Olin School of Business** **St. Louis, MO**  
**Masters in Business Administration**, Corporate Finance, Private Capital & Strategic Ownership  
May 2027  
*Mortimer J. Adler Fellow (FAU Madden Center), Finance Club E-Board, Tech Club, Acquisition Entrepreneurship Club E-Board*

**THE GEORGE WASHINGTON UNIVERSITY, School of Business** **Washington, DC**  
**Bachelor of Science**, Finance & Data Science  
May 2025  
*2025 Ramsey Scholar, 3<sup>rd</sup> Place New Venture Competition, OSPO & Blockchain Hackathon Award Winner, Scholars of Finance*

## EXPERIENCE

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**BOEING CENTER FOR SUPPLY CHAIN INNOVATION** **St. Louis, MO**  
**Corporate Ambassador** August 2025-Present

- Led client-facing delivery for a \$500M+ global manufacturer, coordinating a 15+ person cross-functional team to design a python-based inventory forecasting & reordering system covering 100+ markets, replacing manual spreadsheet-based planning
- Synthesized operational data across 1,000+ SKUs & 100+ international partners, distilling complex inputs (sales, inventory, lead times) into analyses addressing scalability, standardization, & EBITDA margin expansion for C-suite executives

**ROHNIUM INC** **Washington, DC**  
**Strategy & Corporate Development Associate** January 2021-Present

- Identified IT & firms in the south & southeastern US for deal sourcing and acquisition screening, sector analysis, comparable company analysis, market sizing, and built M&A merger models, supporting buy-side due diligence on target companies
- Managed timesheets & tracked utilization for 15+ consultants on payroll across 3 long-term client engagements; recruited & led a 2-person team in a marketing initiative to shift firms go-to-market strategy from IT services to data-focused capabilities

**GW INVESTMENT INSTITUTE** **Washington, DC**  
**Quantitative Portfolio Manager** January 2025-May 2025

- Analyzed time-series data to build a predictive model with Python using a sector rotation strategy as a funnel to identify underpriced securities via fundamental analysis, outperforming a S&P 500 buy/hold strategy in 75% of back testing quarters
- Leveraged Blackrock Aladdin to mitigate risks for the Quant Investment Fund (130k+ AUM) & Phillips Student Investment Fund. Pitched 2 long equity positions, generating a blended 36% return over the 27% S&P 500 benchmark in the same period

**BLITZER CLANCY & COMPANY** **Washington, DC**  
**Spring Investment Banking Analyst Intern** March 2024-May 2024

- Curated portfolio of 20+ revenue & EBITDA multiples; delivered industry analysis for transactions across commercial real estate services, life sciences, aerospace & defense, & manufacturing, supporting transaction comps & valuation benchmarking
- Staffed on a life sciences-adjacent commercial real estate services sell-side deal, supporting facilities used by healthcare and life sciences tenants, developing initial three-statement, DCF, and comparable company valuation models

## PROJECTS/MBA CASE COMPETITIONS

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**GOOGLE/USC "AGENTIC COMMERCE" COMPETITION** March 2026

- Proposed a governance & compliance first strategy to help Google regain market position in the world of agentic commerce
- Selected as 1 of 30 universities globally to compete in-person at the USC campus in the Semi-Finals

**MERITUS HEALTH "AI IN HEALTHCARE" COMPETITION** January 2026

- Delivered an AI-first strategy for the Meritus Health System to address SDOH risks in Maryland, Virginia, & Pennsylvania
- Selected as 1 of 4 universities nationally to compete in-person at the Meritus Health campus in the Finals, won 3rd place

**PNC/CMU "AI IN BANKING" COMPETITION** October 2025

- Pitched an AI rent vs. buy coach that helps PNC banking members evaluate their financial readiness for home ownership
- Selected as 1 of 6 universities nationally to compete in-person at Carnegie Mellon University in the finals, won 2nd place

**GREENLIT SPORTS** May 2025

- Sports betting parlay risk analysis platform. Won 3<sup>rd</sup> place in GW New Venture Competition. Helped bettors win over \$1,000
- Full-stack ML app: Python for data analysis, feature engineering & machine learning; hosting on Vercel; backend on Oracle

**MEDICAL WALLET** February 2025

- Designed a blockchain-backed digital medical wallet platform enabling agency, storage, & portability of patient health records
- Proof of Concept: Utilized v0 & Cursor to mockup a UI that explains design interoperability, FHIR, & HIPAA-aligned design

## SKILLS/INTERESTS

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**Skills:** DCF & LBO Modeling, Comps & Transaction Analysis, PowerPoint, Python, FactSet, Pitchbook, R, Blackrock Aladdin, SQL  
**Interests & Activities:** Baltimore Ravens Football, Cricket, Chipotle, Music, Part-Time Model, Hackathons, Case Competitions